

Message Text

UNCLASSIFIED

PAGE 01 BAGHDA 00130 031417Z

53

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
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R 030627Z FEB 76

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TO USDOC WASHDC

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AMEMBASSY BERLIN

AMEMBASSY BONN

AMCOESUL FRANKFURT

AMEMBASSY LONDON

UNCLAS BAGHDAD 0130

E.O. 11652: N/A

TAGS: BTIO, IZ

SUBJ: MAJOR PROJECT: STATUS OF ASTRONOMICAL OBSERVATORY

REF: (A) 1975 BAGHDAD 65, (B) BAGHDAD 008

1. FRANK SCOTT, DIRECTOR INTERNATIONAL PROGRAMS, PERKIN-ELMER CORPORATION, NORWALK, CONNECTICUT 06856 (TELEPHONE: 203-762-1579) VISITED USINT JANUARY 29 TO REVIEW HIS FIRM'S ONGOING EFFORTS WIN CONTRACT BUILD MAJOR ASTRONOMICAL OBSERVATORY NEAR ARBIL IN NORTHERN IRAQ.

2. SCOTT'S INFORMATION IS THAT GOI NOW BUDGETING NEARLY 40 MILLION DOLLARS FOR PROJECT. HIS COMPETITION HAS BEEN NARROWED TO THREE FIRMS: KARL-ZEISS OF WEST GERMANY, GRUBBS-PARSONS OF UK AND ZEISS-JENA OF EAST GERMANY. SCOTT CONSIDERS WEST GERMAN FIRM ONLY SERIOUS RIVAL.

3. SCOTT BELIEVES CONTRACT WILL BE AWARDED AROUND JULY 1976. HIS INFORMATION IS THAT TECHNICAL COMMITTEE REVIEWING BID HAS COME DOWN SOLIDLY FOR PERKIN-ELMER BUT EQUALLY IMPORTANT FINANCIAL COMMITTEE HAS YET TO MAKE ITS RECOMMENDATIONS.

4. SCOTT AWARE OF RECENT CONTRACT UNDER WHICH UNIVERSITY
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OF ARIZONA WILL TRAIN RESEARCHERS IN ADVANCED OPTICS (REF. B)

AND THOUGHT THAT MUCH OF THRUST OF ARIZONA PROJECT WOULD BE
TO TRAIN STAFF FOR OBSERVATORY.
WILEY

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NNN

Message Attributes

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Disposition Authority: n/a
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Disposition Comment:
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Disposition Event:
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